INTERNATIONAL SALES ASSISTANT
DLX EUROPE

Guadalajara, Jalisco, México

**ABOUT DLX**

At Deployed Logix, we’re redefining rapid deployment. We are the leader in American-made, rapid deployment products for disaster preparedness, field hospitals, first responders, base camps, expeditionary forces, and more.

DLX is dedicated to serving those who serve. It has been our honor to work extensively, both domestically and abroad, with:

* Law enforcement
* Search and rescue teams
* First responders
* Healthcare organizations
* Military / Expeditionary
* Private organizations

Our team understands that when a crisis calls, seconds count.

We are passionate about people and creating products that make their lives safer and easier. Many of the people we serve work off the beaten path, often in the harshest environments and most extreme weather conditions. As such, we ensure that every shelter, generator, HVAC, and support item that DLX provides meets the most stringent demands of quality and uncompromising performance.

We are committed to the constant improvement of our existing product line, as well as the innovation of new ones to meet the evolving demands of the professionals we work with.

Our team has more than 30 years of combined experience. We’ve worked all over the globe. In every scenario, we discovered a common need: rapid deployment.

As the world grapples with new challenges and disasters, we are inspired and committed to developing solutions and providing support for all rapid deployment needs.

[www.deployedlogix.com](http://www.deployedlogix.com)

**POSITION DETAILS**

**Location: Guadalajara, Jalisco, México
Office / Home position: Office (08:30 – 17:00)
Salary: Starts at $15,000 MXN / month, with semestral review.
Bonuses: Yes**

We are looking for an enthuastic person who will help in positioning DLX as the best Rapid Deployment Shelter company in Europe. The position will be at our Guadalajara, Mexico office, but in direct contact with both the DLX USA main office and our DLX Europe branch managers in UK, Germany and Ireland.

The position requires full English speaking and preferably another European language (French, German preferred). The position includes the possibility to travel internationally.

**The position includes the following responsibilities:**

* Managing sales databases according to industry, region, etc.
* Following up sales emails and calls with international clients.
* Estimating, quoting and solving basic technical issues regarding sales orders.
* Follow up on shipments to international clients.
* Research client profiles, public databases and other sources.
* Designing projects with help of technical department regarding new orders.

**Requirements:**

* Sales experience.
* English proficiency of 80% or higher.
* Additional language French or German preferred with fluent
* Strong computer skills and proficiency in: MS Office, Google environments apps.
* Excellent verbal and written communication skills.
* Good organizational and time management skills.
* Good physical shape in order to travel, perform physical demonstrations of products internationally.
* The ability to work on multiple projects simultaneously while maintaining accuracy.
* The ability to collaborate with coworkers, clients, and suppliers in different countries and different cultures.
* Passport and U.S. Visa ready.
* Mexican or International Driver’s license.